# Bharosa \*guaranteed returns ka

with





 $^{\sharp}$ The guaranteed benefits are applicable only if all due premiums are paid.







Life is all about fulfilling your dreams for your loved ones. You plan to save for your milestones like your children's education, marriage and your peaceful retirement. However, in an environment, which is full of uncertainty and volatility, you need guaranteed assurance, that surmounts all such risks. We understand the significance of such milestones and secure your financial future by helping you pursue your dreams towards the accomplishment of these milestones with certainty.

Presenting Max Life Smart Wealth Plan, which combines protection and savings into a simple and flexible solution to fulfill the certain as well as uncertain needs of your family and assures you and your loved ones a guaranteed smart life.

### What this plan offers you

#### **Guaranteed returns**

Fully guaranteed benefits to help you save for your milestones



#### Flexibility

- Flexibility to choose plan option as per your need lump sum, short-term income, long-term income and whole life income
- Guaranteed additions under lump sum option

  Guaranteed additions that boost your maturity corpus under lump sum option
- Whole life income option with Joint Life coverage
  Flexibility to cover life of spouse under the same Policy with whole life income option

### Financial security in case of death



Comprehensive death benefit in case of death of Life Insured during the Policy Term, provided the Policy is in force



### Tax benefit

You may be eligible for tax benefits as per prevailing tax laws subject to changes in tax laws



### **Enhanced protection through optional riders**

Additional rider(s) can be taken with the Policy to provide for additional protection as per your need

### Plan benefits and features

Criteria		Specification		
Product type	Non-Linked Non-Participating Individual Life Insurance Savings Plan			
Coverage	All individuals in accordance with the Board Approved Underwriting Policy			
	Plan option	Minimum entry age	Maximum entry age	
	Lump sum	0 (91 days)	65^^ years	
Age at entry (years)*	Short-term income	5 years	65^^ years	
	Long-term income	4 years	65^^ years	
	Whole life income	Single Pay - 45 years (Younger Life) Regular Pay - 40 years (Younger Life)	65 years (Older Life)	
	attaining the age of major commencement of risk.	s a minor, the Policy will automatically ves ority. The risk coverage for the minors w to be calculated as 72 years less Premium years).	ill start from the date of	

# Plan benefits and features

Criteria		Specification				
	Plan option	Minimum maturity age in years	Maximum maturity age in years			
	Lump sum	18 years	85 years			
Age at maturity (years)*	Short-term income	18 years	73 years			
	Long-term income	18 years	74 years			
	Whole life income	46 years	71 years			
Minimum Premium#	Lump sum Short-term income Long-term income	Semi Annual: Rs. 5,583 Mo	arterly: Rs. 2,814 nthly: Rs. 943			
	Whole life income	Single Pay: Rs. 2.5 Lakhs Regular Pay (Annual): Rs. 50,00 Regular Pay (Semi Annual): Rs. Regular Pay (Quarterly): Rs. 12 Regular Pay (Monthly): Rs. 4,28	25,375 ,790			
Maximum Premium	All options   No Limit, subject to Board Approved Underwriting Policy (BAUP)					
	Lump sum	Premium payment	mode Modal factor			
	Short-term income	Annual	1			
	Short-term micome	Semi Annu				
	Long-term income	Quarterl				
	Long-term mcome	Monthly	0.0857			
Premium payment		Single Premium				
mode and Modal factors		Regular Premium				
MODULI TACTOTS		Premium payment	mode Modal factor			
	Whole life income	Annual	1			
		Semi Annu				
		Quarterl	·			
		Monthly	0.0857			
Gender	Male, Female and Transgender					
Premium rates / Benefits		ts are uni-smoker. red to substandard lives with extra mo with the Board Approved Underwriti	, ,			

### Boundary conditions for policies sold through point of sales person

Eligibility criteria							
	Lump sum income	Policy Term	10 years	12 years	15 years	16 years	20 years
		Age	55 years	53 years	50 years	49 years	45 years
	Short-term F	Policy Term	7 years	9 years	11 years	13 years	
	income	Age	58 years	56 years	54 years	52 years	
Maximum age at entry*	income Age	Policy Term	6 years	7 years	8 years	9 years	
inaximali age at entry		Age	59 years	58 years	57 years	56 years	
		Policy Term	10 years	11 years	12 years	13 years	14 years
		Age	55 years	54 years	53 years	52 years	51 years
	Whole Life	Policy Term	6 years				
	income	Age	59 years				
Maximum age at maturity*	65 years						
Maximum Premium	Subject to ₹ 25	Lakhs death	benefit dur	ing the Pol	icy Term		

\*All ages mentioned above are age as on last birthday.

\*The minimum premium is exclusive of goods and service tax and any other cess underwriting extra premium (if any).

Maximum entry age to be calculated as 72 years less Premium paying term (subject to maximum Entry age 65 years).

Single Pay in Variant 4 of the product shall not be available for sales through POS persons.

Please note - For policies sold through POS persons, the product shall comply with all the extant provision, rules, regulations, guidelines, circulars, directions, etc., applicable for POS products, as amended from time-to-time.

# How does this plan work?

Choose the variant as mentioned below:

• Lump sum • Short-term income

Long-term income

• Whole life income

© Choose your Premium / Income Pay-out

Choose your sub-variant i.e., Policy Term and Premium Payment Term from the available options

Variant	PPT	PT	Maturity benefit	Single life / Joint life
5 years  8 years  Lump sum	10, 12, 15, 20 years			
	10, 12, 16, 20 years	Lump sum at the end of Policy Term		
Lump sum	10 years	10, 12, 15, 20 years	,	
	12 years	12, 15, 20 years		
	6 years	7 years	Guaranteed Income Benefit for 6 years (from 8 <sup>th</sup> year to 13 <sup>th</sup> year in arrears)	
Short-term	8 years	9 years	Guaranteed Income Benefit for 8 years (from 10 <sup>th</sup> year to 17 <sup>th</sup> year in arrears)	
income	10 years	11 years	Guaranteed Income Benefit for 10 years (from 12 <sup>th</sup> year to 21 <sup>st</sup> year in arrears)	
	12 years	13 years	Guaranteed Income Benefit for 12 years (from 14 <sup>th</sup> year to 25 <sup>th</sup> year in arrears)	
	6 years	6 years	Guaranteed Income Benefit for 25/30 years (from 7th year to 31st/36th year in arrears plus Terminal Benefit)	
	6 years	7 years	Guaranteed Income Benefit for 30 years (from 8th year to 37th year in arrears plus Terminal Benefit)	
6 years  8 years  8 years  Long-term income  10 years	6 years	8 years	Guaranteed Income Benefit for 25/30 years (from 9th year to 33rd/38th year in arrears plus Terminal Benefit)	Single life
	8 years	8 years	Guaranteed Income Benefit for 25/30 years (from 9th year to 33rd/38th year in arrears plus Terminal Benefit)	
	8 years	9 years	Guaranteed Income Benefit for 25/30 years (from 10th year to 34th/39th year in arrears plus Terminal Benefit)	
	8 years	10 years	Guaranteed Income Benefit for 30 years (from 11th year to 40th year in arrears plus Terminal Benefit	
	10 years	10 years	Guaranteed Income Benefit for 25/30 years (from 11th year to 35th/40th year in arrears plus Terminal Benefit)	
	10 years	11 years	Guaranteed Income Benefit for 25 years (from 12th year to 36th year in arrears plus Terminal Benefit)	
	10 years	12 years	Guaranteed Income Benefit for 25/30 years (from 13th year to 37th/42nd year in arrears plus Terminal Benefit)	
	12 years	12 years	Guaranteed Income Benefit for 25/30 years (from 13th year to 37th/42nd year in arrears plus Terminal Benefit)	
	12 years	13 years	Guaranteed Income Benefit for 25/30 years (from 14th year to 38th/43rd year in arrears plus Terminal Benefit)	
	12 years	14 years	Guaranteed Income Benefit for 25 years (from 15th year to 39th year in arrears plus Terminal Benefit)	
Whole life	Single Pay	5 years	Guaranteed Income Benefit until the death of last survivor from $6^{\text{th}}$ year in arrears	loint life
income 6 years		6 years	Guaranteed Income Benefit until the death of last survivor from 7th year in arrears	Joint life

# Benefits in detail

This section details the benefits payable during the Policy Term and Pay-out Period as per the variant chosen.

	Plan benefits				
Benefit	How and when benefits are payable	Details			
Death Benefit	Payable on death of the Life Insured during the Policy Term provided the Policy is in force  Further for Variant 4, on death of the last surviving policyholder after the Policy Term, a benefit equivalent to the Single Premium plus Underwriting Extra Premium, for single pay and Total premium paid plus underwriting extra premium for Regular pay will be payable to the beneficiary	Variant 1, 2 and 3  A lump sum Guaranteed 'Death Benefit' is payable immediately on the death of the Life Insured during the Policy Term and is defined as higher of:  • 11 times the sum of Annualised Premium' and Underwriting Extra Premiums'" (if any),  • 105% of all sum of Total Premiums Paid", Underwriting Extra Premiums'" and loadings for modal premiums, (if any) as on the date of death of Life Insured,  • Any absolute amount assured to be payable on death*  "Annualised Premium" means Premium Amount payable during a Policy Year chosen by Policyholder, excluding Underwriting Extra Premium, loading for modal premium, Rider Premiums and applicable taxes, cesses or levies if any.  ""Total Premiums Paid" means the total of all Premiums received, excluding Underwriting Extra Premium, loading for modal premium, Rider Premiums, and applicable taxes, cesses or levies if any.  """Underwriting Extra Premium" means an additional amount charged by Us, as per Underwriting Policy, which is determined on the basis of disclosures made by Policyholder in the Proposal Form or any other information received by Us including medical examination report of the Life Insured.  "The absolute amount assured to be payable on death under these variants is equal to the Total Premiums Paid accumulated monthly at an interest rate of 8% p.a.  Variant 4  A lump sum guaranteed 'Death Benefit' is payable immediately on the death of the Life Insured(s) during the term of the Policy and is defined as the higher of:  • In case of Single pay - 1.25 times the Single Premium* plus underwriting extra premiums (if any),  • In case of single pay - 7 times the Annualised Premium* plus underwriting extra premiums (if any),  • In case of single pay - 1.25 times the Single Premium, (if any) as on the date of death of life insured,  • Any absolute amount assured to be payable on death "  "Single Premium" means the lump sum premium amount paid by the policyholder at the inception of the policy excluding the taxes if any.  The absolute amount assured to be pay			

	Plan	n benefits	
Benefit	How and when benefits are payable		Details
Maturity Benefit	Payable on survival of the Life Insured(s) through the Policy Term  Please note: Premium will vary depending upon the option (variant and sub-variant) chosen	Variant 1 On maturity the fo Guaranteed Sum Accrued Guaran	efit for each Variant is given below:  Dllowing benefit will be paid:  Assured on Maturity, plus teed Additions (if any)  um Assured on Maturity for the variant ws:
		Policy Term	Guaranteed Sum Assured on maturity
		10, 12 years	110% x Annualised Premium x Premium Payment Term
		15, 16 years	140% x Annualised Premium x Premium Payment Term
		20 years	160% x Annualised Premium x Premium Payment Term
		Premium and varies	is is expressed as a percentage of Annualised by the entry age, premium band and gender of the sub-variant selected.
		years, provided the paid-up.	ns accrue at the end of the last four policy Policy is either premium paying or fully ditions will be payable only in the event of
		Variant 2	
		(monthly, quarterly,	ne Benefit" is payable at the end of the period half yearly, or annually) as per the frequency at period as per the sub-variant selected by you, e Policy Term.
			ressed as a percentage of Annualised Premium try age, premium band and gender of the life variant selected.
			continue to receive the outstanding income death of the Life Insured / Policyholder during
		· ·	o the receive income in monthly, quarterly, and post the application of modal factor.
		(monthly, quarterly, l chosen, for the pay-ou post completion of th	ne Benefit" is payable at the end of the period half yearly or annually) as per the frequency at period as per the sub-variant selected by you, ne Policy Term. At the end of pay-out period a ual to the Total Premiums Paid, will be payable
		and varies by the end Insured and the sub-v	
			continue to receive the outstanding income e death of the Life Insured / Policyholder during
			to receive income in monthly, quarterly, and post the application of modal factor.

	Plan benefits				
Benefit	How and when benefits are payable				
		Variant 4 Provided that, either of the two Life Insured have survived the Policy Term, a guaranteed "Income Benefit" is payable at the end of the period (monthly, quarterly, half yearly or annually) as per the frequency chosen, post the policy term, until the death of the last surviving life.			
		The Policy shall terminate on payment of the Death Benefit for the last surviving life and no further benefits will be payable.			
		Income Benefit is expressed as a percentage of Single premium in case of Single pay and as a percentage of Annualised premium in case of regular pay and varies by the entry age, gender and premium band.			
		You have the option to receive income in monthly, quarterly and semi-annually mode post the application of modal factor.			
Surrender	Payable immediately on surrender during the Policy Term	You can surrender the Policy anytime during the Policy Term, after it has acquired a surrender value.			
		The policy acquires a Surrender Value as follows:  • For Variant 1, 2 and 3 and Regular Pay for Variant 4: On payment of two full years' Premium			
		<ul> <li>For Single Pay in Variant 4: After expiry of free look up cancellation period</li> </ul>			
		For monthly Premium Payment Mode, the policy acquires Surrender Value after payment of 24 monthly Premiums.			
		There will be Guaranteed Surrender Value and a Special Surrender Value with the latter being non-guaranteed.			
		The surrender value will be equal to the higher of Guaranteed Surrender Value (GSV) or Special Surrender Value (SSV).			
		The policy is terminated after payment of surrender benefit.			
		Details of Surrender Value computation has been outlined in the policy document.			

Plan benefits				
Benefit	Details			
Riders	Following riders are available under Variant 1, 2 and 3 of the product:  Max Life Waiver of Premium Plus Rider (UIN: 104B029V04), which provides waiver of all future premiums in case of Critical Illness or dismemberment or Death (only when Life Insured and Policyholder are different individuals). This product does not have an inbuilt Waiver of Premium benefit and thus rider benefit is an additional benefit.			
	Max Life Accidental Death and Dismemberment Rider (UIN: 104B027V04), which provides additional benefits in case of death or dismemberment of the Life Insured due to an accident.			
	Max Life Term Plus Rider (UIN: 104B026V03), which provides additional lump sum benefit in case of death of the Life Insured.			
	Max Life Critical Illness and Disability Rider (UIN: 104B033V01), which covers against the uncertainties that life has to offer.			
	No riders will be available with Variant 4 and the policies sold through POS persons.			

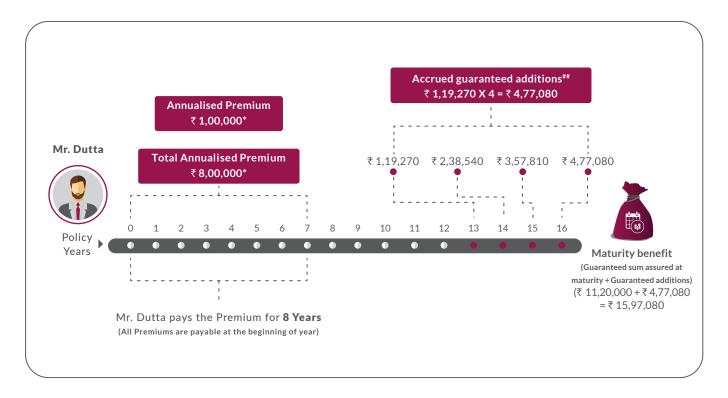
		Plan benefits	
Benefit	Details		
Premium bands	Higher maturity benefits will be offered for higher Premium bands. The Premium bands applicable under the product are shared in the below tables.		
		Variant 1, 2 and 3	
	Premium band	Annualised Premium (in ₹)	
	1	₹ 11,000 - ₹ 49,999	
	2	₹ 50,000 - ₹ 74,999	
	3	₹ 75,000 - ₹ 99,999	
	4	₹ 1,00,000 - ₹ 1,49,999	
	5	₹ 1,50,000 - ₹ 2,99,999	
	6	₹ 3,00,000 and above	
	Single Premium Variant 4		
	Premium band	Single Premium (in ₹)	
	1	₹ 2,50,000 - ₹ 4,99,999	
	2	₹ 5,00,000 - ₹ 9,99,999	
	3	₹ 10,00,000 - ₹ 19,99,999	
	4	₹ 20,00,000 and above	
		Regular Pay Variant 4	
	Premium band	Annualised Premium (in ₹)	
	1	₹ 50,000 - ₹ 74,999	
	2	₹ 75,000 - ₹ 99,999	
	3	₹ 1,00,000 - ₹ 1,49,999	
	4	₹ 1,50,000 - ₹ 2,99,999	
	5	₹ 3,00,000 and above	

	Plan benefits
Benefit	Details
Tax benefit	You may be entitled to certain applicable tax benefits on your premiums and policy benefits. Please note all the tax benefits are subject to tax laws prevailing at the time of payment of Premium or receipt of benefits by you. Tax benefits are subject change in tax laws. It is advisable to seek an independent tax advice.

# Illustrations

### Variant 1

Mr. Dutta, a 35-year-old male with a 2-year-old son, wants to save for his child's higher education. He invests in the lump sum variant of the Max Life Smart Wealth Plan; which offers guaranteed lump sum benefit when his child turns 18.



The above benefits are at the below mentioned modal point:

Gender: Male | Age: 35 years | Premium Payment Term: 8 years | Policy Term: 16 years | Mode: Annual

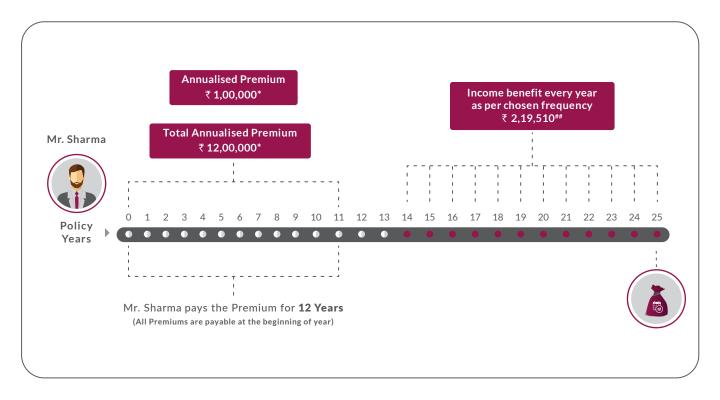
<sup>\*</sup>Annualised Premium means Premium amount payable in a Policy Year, excluding any rider Premiums, underwriting extra Premium on riders and applicable taxes, cesses or levies, if any.

<sup>##</sup>Guaranteed additions is expressed as a percentage of annualized premium and varies by the entry age, premium band and gender of the Life Insured and the sub-variant selected. Guaranteed additions accrue at the end of the last four Policy Years, provided the Policy is either premium paying or fully paid up.

# Illustrations

### Variant 2

Mr. Sharma, a 35-year-old male, wishes to have a guaranteed secondary income, which will help him at the time of market uncertainties and also offers him assurance. He chooses to invest in the short-term income variant of the Max Life Smart Wealth Plan, which offers guaranteed income irrespective of the market conditions, to meet his financial requirements.



The above benefits are at the below mentioned modal point:

Gender: Male | Age: 35 years | Premium Payment Term: 12 years | Policy Term: 13 years | Mode: Annual | Income Payout frequency: Annual

<sup>\*</sup>Annualised Premium means Premium amount payable in a Policy Year, excluding any rider Premiums, underwriting extra Premium on riders and applicable taxes, cesses or levies, if any.

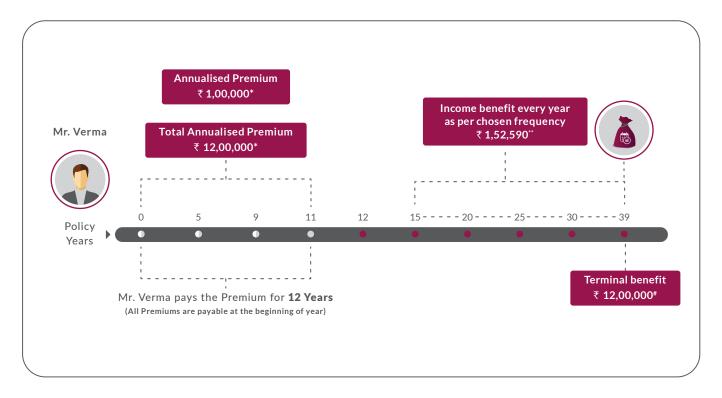
<sup>##</sup>A guaranteed income benefit is payable at the end of the period (monthly, quarterly, half yearly or annually) as per the frequency chosen, for the pay-out period as per the sub-variant selected by you, post completion of the Policy Term.

<sup>(</sup>At the inception of the Policy, you have the option to the select income payment frequency as monthly, quarterly or semi-annually, post the application of modal factor).

# Illustrations

### Variant 3

Mr. Verma, a 35-year-old male, wants to plan his retirement at an early age. He is willing to invest ₹ 1 Lakh; and chooses the long-term income variant of the Max Life Smart Wealth Plan, which offers a guaranteed income for 25 years to fulfil his daily financial requirements. Mr. Verma also gets a terminal benefit, equal to total premiums paid at the end of the income pay-out period.



The above benefits are at the below mentioned modal point:

Gender: Male | Age: 35 years | Premium Payment Term: 12 years | Policy Term: 14 years | Mode: Annual | Income Payout frequency: Annual

<sup>\*</sup>Annualised Premium means Premium amount payable in a Policy Year, excluding any rider Premiums, underwriting extra Premium on riders and applicable taxes, cesses or levies, if any.

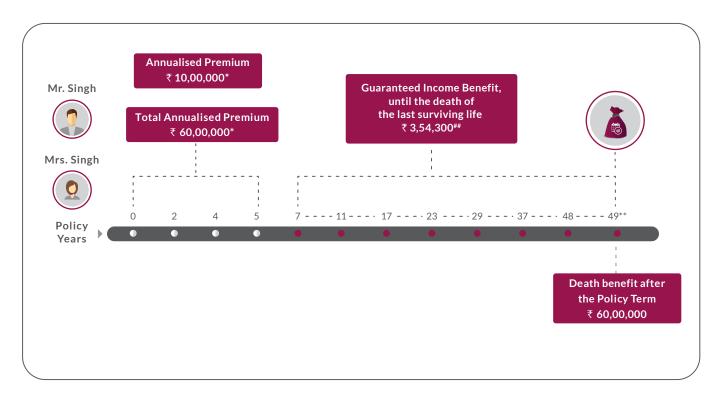
<sup>##</sup>A guaranteed income benefit is payable at the end of the period (monthly, quarterly, half yearly or annually as per the frequency chosen, for the pay-out period as per the sub-variant selected by you, post completion of the Policy Term.

<sup>\*</sup>At the end of pay-out period a "terminal benefit" equal to the total premiums paid, will be payable to the beneficiary.

(At the inception of the policy, you have the option to the select income payment frequency as monthly, quarterly or semi-annually, post the application of modal factor).

### Variant 4

Mr. Singh, a 50-year-old wants to plan his retirement. He is willing to invest ₹ 10 Lakhs and he chooses Whole Life Income variant with 6 year premium payment term of Max Life Smart Wealth Plan, which offers a Joint Life Cover to his wife Mrs. Singh, a 45-year-old and guaranteed income for Whole life untill the death of the last surviving life to fulfill their daily financial requirements. On death of both the insured persons during the income pay-out period, the Total Premium paid by Mr. Singh will be returned to the nominee.



The above benefits are at the below mentioned modal point:

Life Insured Person 1: Mr. Singh | Gender: Male | Age: 50 years | Life Insured Person 2: Mrs. Singh | Gender: Female | Age: 45 years | Premium Payment Term: 6 years Policy Term: 6 years | Mode: Annual | Income Payout frequency: Annual

<sup>##</sup>A guaranteed income benefit is payable at the end of the period (monthly, quarterly, half yearly or annually as per the frequency chosen, for the pay-out period as per the sub-variant selected by you, post completion of the Policy Term.





^Individual Death Claims Paid Ratio as per Audited Financials for FY 2022-2023. | \*As per Public Disclosures 2022.

\*The guaranteed benefits are applicable only if all due premiums are paid.

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- IRDAI is not involved in activities like selling insurance policies, announcing bonus or investment of premiums
   Public receiving such phone calls are requested to lodge a police complaint

<sup>\*\*</sup>Assuming the Policy ends after the second death.